

FOREWORD FROM RELLTEK'S **FOUNDERS**

The Relltek team is incredibly proud of our 2024 performance, empowering clients to migrate workloads to the cloud sustainably, optimise data centres, and reduce their environmental impact.

In parallel, our innovative solutions in IT Asset Management (ITAM) and Device as a Service (DaaS) have enabled clients to get more from their technology. By adopting circular economy practices, we've significantly cut the number of devices sent to landfill, ensuring they are ethically recycled or refurbished.

While avoiding landfill is one part of our strategy, it's the quantifiable carbon offset and reduction that sets us apart.

By helping clients shrink their carbon footprint, we deliver measurable environmental benefits alongside device lifecycle optimisation.

The launch of our sustainability report highlights the impact of our solutions from reducing CO2 emissions to minimising e-waste-advancing ESG goals while achieving cost savings through optimised IT asset management.



Ross Ellis Chief Executive Officer



Richard Ellis Chief Operating Officer

OUR REPORTING APPROACH

Our reporting draws on a diverse range of client engagements, spanning organisations of all sizes and industries. By doing so, we provide clear, actionable insights into the measurable outcomes achieved through our trusted solutions.

This report highlights critical sustainability metrics, such as CO2 reduction and e-waste avoidance, alongside key business benefits like cost savings, operational optimisations, and strengthened data security.

Our goal is to offer valuable guidance on how these practices can positively impact your organisation, while also reducing environmental harm and promoting a greener future.



Landfill Avoidance



Devices Securely Sanitised



Hardware Cost-Savings



Total Global Reach



Data Breach Avoidance



Energy & Carbon Savings

EXPANDING GLOBAL REACH

In 2024, Relltek's trusted IT lifecycle management services successfully delivered projects across more than 20 countries.

This growth reflects our expanding customer base, supported by our targeted, geo-located supply chain.

By leveraging a global network of partners and suppliers, we ensure localised, efficient, and scalable solutions. This approach optimises delivery times, reduces transportation and emissions, streamlines tax considerations, and allows us to quickly adapt to regional needs, all while supporting our commitment to sustainability.



REFURBISHED HARDWARE COST-SAVINGS

By choosing refurbished hardware over new, Relltek's clients saved an estimated \$45 million.

Relltek has empowered numerous clients to reduce costs and promote sustainable IT practices by leveraging reuse models that upgrade and repair devices and hardware to like-new condition; extending their service life and reducing both the environmental and financial impact of technology.

\$45 MILLION SAVED

ASSUMPTION

The cost savings of using refurbished hardware over new are typically around \$500 per device.

CALCULATION:

Total Cost Savings = 90,000 assets × \$500 = \$45,000,000 USD

TOTAL REFURBISHED ASSETS SOLD

Our clients have made a conscious decision to participate in the circular economy by choosing to reuse IT hardware and devices.



REFURBISHED HARDWARE BREAKDOWN

Relltek's clients have purchased multiple different types of hardware, contributing to a positive impact on the environment by leveraging the circular economy.



SERVERS:

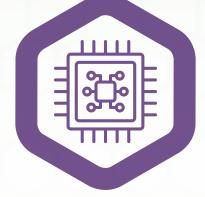
10%
OF SOLD ASSETS

LAPTOPS:

30%

OF SOLD ASSETS





COMPONENTS

60%

OF SOLD ASSETS

DATA SANITISED DEVICES

Relltek's industry-leading data sanitisation and destruction services processed 27,000 data-bearing devices.

Our experts securely wiped or destroyed a multitude of storage devices ranging from SSDs, HDDs, mobile phones and tape drives, ensuring data security and compliance exceeding industry guidance, these include: HMG Infosec Standard 5 (Higher Standard), US Department of Defense Standard 5220.22-M, AS/NZS 5377-2013, and NIST 800-88.

Relltek guaranteed sensitive data remains protected throughout the process by offering both onsite and offsite data destruction.

> 27,000 DEVICES WIPED

> > **ASSUMPTION:**

30% of the total assets were data-bearing: Devices Wiped=90,000×0.3=27,000 devices

E-WASTE LANDFILL AVOIDANCE

Relltek diverted 220 metric tons of e-waste from landfills by ethically processing 90,000 IT assets.

To ensure sustainability, our processes encompass refurbishment, recycling, and responsible disposal, significantly reducing our environmental footprint. Through these efforts, we extend the lifecycle of IT equipment, minimise resource consumption, and contribute to the circular economy, ensuring that technology is reused or recycled in the most environmentally responsible manner.

220

TONNES OF E-WASTE

CALCULATION:

With 90,000 IT assets processed and 220 metric tons (220,000 kg) of e-waste saved, the average mass saved per asset is:

Asset=90,000/220,000 kg ≈ 2.44 kg per asset

COSTAVOIDANCE FROM DATA BREACHES

Relltek has assisted organisations in avoiding potential data breach costs of approximately \$54 million.

By securely wiping or destroying 27,000 data-bearing devices, Relltek safeguarded sensitive business information, preventing data leakage, unauthorised access by third parties, and compliance violations. This proactive approach ensured that our clients' data was fully protected, mitigating risks and reinforcing their data security framework.

\$54 MILLION IN AVOIDED COSTS

ASSUMPTION:

Average cost of a data breach is \$4,000,000, and the likelihood of a breach without secure wiping is 0.05% (0.0005)

CALCULATION:

Cost Avoidance=27,000×(4,000,000×0.0005)= \$54,000,000 USD

GREEN COST-SAVING IMPACT

Relltek saved clients approximately \$6.14 million in energy costs by implementing sustainable IT practices and reducing energy consumption by 34,484,000 kWh.

This underscores the financial benefits of sustainable IT operations and our commitment to reducing environmental impact through data centre CO2 profiling, infrastructure energy management and specialist hardware procurement.

\$6.14 MILLION SAVED

ASSUMPTION:

Relltek reduced 17,242 metric tons of CO₂ emissions, and the cost of energy to produce these emissions is approximately \$0.12 per kWh. The equivalent energy saved is 34,484,000 kWh, resulting in significant cost savings.

CALCULATION:

Cost Savings=34,484,000kWh×0.12USD/kWh=\$4,138,080 USD



As this report demonstrates, sustainable IT practices not only reduce environmental impact but also offer tangible financial benefits, while bolstering our clients' Environmental, Social, and Governance (ESG) performance.

By helping organisations save millions in energy costs, avoid data breaches, and divert e-waste from landfills, Relltek contributes to long-term sustainability goals that align with key ESG principles.

Key to these achievements are our comprehensive solutions, including:

- IT Asset Management
- IT Asset Disposal
- Device as a Service
- CO2 & Energy Profilling

Relltek believe that the future of IT is circular, efficient, and sustainable. In FY25, we will continue to empower our clients with solutions that not only improve business outcomes but also enhance ESG performance and contribute to a greener planet.

REALISE YOUR SUSTAINABILITY POTENTIAL

Our solutions are designed to optimise technology, reduce costs, and promote sustainability. Each solution is crafted to meet the unique needs of our clients while driving long-term business value and aligning with environmental and governance goals.



Device as a Service (DaaS)

Simplify IT procurement and management with flexible device leasing, driving cost savings and reducing e-waste.



Energy and CO2 Profiling

Measure and optimise your IT energy usage to reduce CO2 emissions and improve sustainability performance.



IT Asset Management (ITAM)

Gain full visibility and control over your IT assets throughout their lifecycle, ensuring optimal utilisation and governance.



IT Asset Disposal (ITAD)

Securely dispose of end-of-life IT assets, ensuring data protection and environmental compliance through ethical recycling.



DC Exit & Cloud Migration

Seamlessly transition from on-premise data centres to the cloud, utilising legacy assets to reduce operational costs and environmental impact.



Relltek solutions are designed to optimise technology, reduce costs, and promote sustainability.

Each solution is crafted to meet the unique needs of our clients while driving long-term business value and aligning with environmental and governance goals.

Ready to accelerate your ESG goals? Reach out to our experts: +44 (0) 203 0922 787 | INFO@RELLTEK.COM